

# SBE TODAY

**SMALL BUSINESS EXCHANGE**

Volume 29, Edition 93 - November 7, 2013

DIVERSITY IN ACTION -

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## Small Business Administration Kicks Off Veterans Small Business Week



### Week of Events from November 4 to 11 To Reach Out To Veteran Entrepreneurs and Business Owners

The U.S. Small Business Administration (SBA) announced the kickoff of Veterans Small Business Week, an initiative on the part of SBA to reach out to veteran entrepreneurs and small business owners. Veterans Small Business Week will be held from November 4 to 11 and is part of SBA's work throughout the year to make sure our nation's veterans have the tools and capital they need to start or grow a business.

"Our nation owes a debt of gratitude to the brave men and women who have served our country," said Acting SBA Administrator Jeanne Hult. "SBA's Veterans Small Business Week is so exciting because it really shines a light on what makes our nation strong. Veterans are highly-skilled and highly-trained leaders in their communities; it makes sense that after serving their country they would want to bring these skills back home and start businesses. Our job at the SBA is to make sure veterans know what tools and programs are out

there to help them achieve their dreams."

During Veterans Small Business Week, SBA staff all across the country will be working with partner organizations on educational efforts, mentoring, and trainings for veterans. SBA provides veterans access to business counseling and training, capital and business development opportunities through government contracts. In FY 2013, SBA supported \$1.86 billion in loans for 3,094 veteran-owned small businesses. And since 2009, the dollar amount of SBA lending support to veteran-owned firms has nearly doubled.

According to the U.S. Census, veterans are a significant part of the small business community. Nearly one in 10 small businesses is veteran-owned, and our nation's 2.4 million veteran-owned small businesses employ almost 6 million people and generate more than \$1 trillion in receipts. In the private sector, veterans are 45 percent more likely than those with no active-duty military experience to be self-employed.

SBA currently engages veterans through its 68 local SBA district offices, 15 Veterans

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**SMALL BUSINESS EXCHANGE**

### SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

#### Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

#### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

#### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

# BIDDING OPPORTUNITIES



## Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 • Fax: 415-883-7529  
 Contact: Kathy Rowen or Adrienne Lewis  
 bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CITY & COUNTY OF SAN FRANCISCO & STATE CERTIFIED LBE/MBE/WBE/DBE/SBE & ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**HUNTERS POINT SHIPYARD BUILDING 813  
 STABILIZATION HPS0213**

**CITY & COUNTY OF SAN FRANCISCO  
 OFFICE OF COMMUNITY INVESTMENT  
 & INFRASTRUCTURE, SAN FRANCISCO, CA  
 BID DATE: NOVEMBER 18, 2013 AT 2:00 PM  
 ESTIMATE: \$3,500,000**

**Bid Items Include:** Metal studs & drywall, thermal insulation, Hollow metal doors & frames, hardware, entrances & storefronts, Aluminum windows & glazing, overhead coiling doors, electrical, Built-up and Fluid applied roofing, metal panels, flashing & sheet metal, Painting, plumbing and concrete canopy repairs

Bonding, Insurance, Technical Assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements

**An Equal Opportunity Employer**

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt 80/680 Separation - Cordelia - Solano County  
 Contract #04-0A5344, Bids: November 13, 2013 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc./Bay Cities JV is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately.

Plans and Specifications are available from Caltrans at: [http://dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



## C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

**AN EQUAL OPPORTUNITY EMPLOYER**

REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DBE SUBCONTRACTORS/SUPPLIERS FOR:

**EVC Parking Lot & Street Maintenance  
 Project #32313**

**Bid Document: G2010.0068**

**Owner: San Jose Evergreen Community College  
 District**

**Engineers' Estimate: \$800,000.**

**BID DATE: November 20, 2013 @ 4:00 PM**

Items of work include but are not limited to: Trucking, Underground, Electrical, Striping, Pipe Supply, Erosion Control, Minor Concrete and Clear & Grub.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

### Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136  
 Phone (408) 574-1400 Fax (408) 365-9548

Contact: Paul Brizzolara

Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

**We Are An Equal Opportunity Employer**

Sub Bids Requested From Qualified San Francisco LBE Subcontractors & Suppliers for  
**City & County of San Francisco - Mission Dolores  
 Park Rehabilitation Project  
 Project No. 3037V**

**Location: San Francisco, CA**

**Bid Dat: November 13, 2013 @ 2:30 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: grading/paving; concrete; landscape; surveying; SWPPP; tree transplanting; tree removal; underground; hazardous abatement (building demolition); site demolition; fencing; misc. metals; building general contractors; plumbing; HVAC; fire suppression; waterproofing; roofing; doors; glazing; tiling; and painting.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Kevin Exberger

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Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)

**SMALL BUSINESS EXCHANGE**

# BIDDING OPPORTUNITIES

## BGINibbi

**Project Name:** 1751 Carroll Ave  
**Location:** San Francisco, California  
**Bid Date:** December 2, 2013 @2:00 PM  
**Pre-Bid Conference:** November 14, 2013 @ 10am  
**Location:** Southeast Community Facility

**1800 Oakdale Ave, Suite B in San Francisco (Alex Pitcher Jr. Community Room)**

Baines Group and Nibbi Brothers Joint Venture team has been selected as the General Contractor for the 1751 Carroll Avenue (Formerly 5800 Third Street) project in San Francisco, CA. We are in receipt of the GMP Bid Documents (95% CD's) and are requesting bid proposals from subcontractors including those certified with the Successor Agency to SFRA for DIV 1-33 (Selective Trades). The Successor Agency to SFRA participation goal has been established for this project at 50% for SBE Subcontractors and we highly encourage all certified firms MBE, WBE, SBE and LBEs to bid. The project will consist of (121) 1-bedroom and 2-bedroom affordable rental senior apartments and basement garage with 54 parking spaces. The building will be two levels of concrete construction with four levels of wood construction above. Housing common areas at level 1 will consist of property management offices, sitting, dining, and exercise rooms. The upper level housing common areas will consist of lounges and laundry rooms. The senior center is located at level 1 and consists of common rooms, a kitchen, a lounge, and staff offices. Open space consists of a landscaped mews, an entry court, balconies, patios, a roof deck at level 2, and a courtyard. Public improvements at Carroll Ave. will include new sidewalks, a drop off area with 3 onsite parking spaces, street trees, and public parking. A fire access lane will be provided at the west edge of the project.

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com or visit the following Plan Rooms:

- Dr. Arelious Walker's Office, True Hope Church of God in Christ, 950 Gilman Avenue, San Francisco, (415) 822-5626.
- Young Community Developers Office, 1715 Yosemite Avenue, San Francisco, (415) 822-3491.
- Nibbi Main Office, 180 Hubbell Street, San Francisco, (415) 863-1820.
- San Francisco Builders Exchange, 850 S. Van Ness Avenue, San Francisco, (415) 282-8220.
- Peninsula Builders Exchange, 735 Industrial Rd, San Carlos, (650) 591-4486.
- Alameda Builders Exchange, 3055 Alvarado St, San Leandro, (510) 483-8880.

For information regarding this project please contact Grace Nicer via email, [gracen@nibbi.com](mailto:gracen@nibbi.com).

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

\*\*\*\* NEW BID DATE\*\*\*\*

**State Highway in San Joaquin County in Stockton at Various Locations**  
**Caltrans Contract No. 10-0S1104**  
**Engineer Estimate: \$64,000,000 - 825 Working Days**  
**Bids: November 20th, 2013 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to)** Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Hydroseeding, Erosion Control, Aggregate Base, Slurry Seal, Asphalt Paving, AC Dike, Grinding, CIDH Piles, Prestressing Concrete Cast-in-Place, Structural Concrete, Precast Concrete Girders, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc. , Fencing, Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP, Water Truck, Sweeper, Hazardous Substance Removal, Trucker & Storm Drain (Underground).

**Scope of Work:** Construct roadway, viaduct, retaining walls, and MSE walls

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact **Karim Massoud 925-606-2400** [karim.massoud@rgwconstruction.com](mailto:karim.massoud@rgwconstruction.com) for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

### RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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### REQUESTING SUB-BIDS

From All Qualified Small and Very Small Business (SBE/VSB) Subcontractors/Sub-consultants/Suppliers/Vendors registered with the Port's online vendor database at [www.polb.com/sbe](http://www.polb.com/sbe) and/or the State of California Department of General Services (DGS) for:

**Pier F Berth 209 Chemoil Facility Improvements**  
**Specification No. HD-S2428**  
**Owner: City of Long Beach**  
**Port of Long Beach**

Reyes Construction is requesting bids for: (Subcontractors) Demolition, Cathodic Protection, Concrete, Concrete Repairs, Lumber Miscellaneous Metals, Pile Driving, Reinforcing Steel, Sanitation Service, Sawcut, Steel Pipe Piles, Temporary Fencing, Trucking, UHMW-PE Material, Underwater Welding.

**BID DATE: October 29, 2013 @ 11:00**

#### Reyes Construction, Inc.

State License Number 507561  
 1383 South Signal Drive, Pomona, CA 91766  
 Phone: 909-622-2259 • Fax: 909-622-3053  
 Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

- 1.) <http://www.bidmail.com/Sublogin.aspx> (To request an invite please email [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com))
- 2.) Contract Documents Available at Harbor Dept. Admin 925 Harbor Plaza, Long Beach, CA 90802
- 3.) Via email, please send email request for Invitation to bid to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

**Please fax quotes to: 909.622.3053**



Visit [www.sbeinc.com](http://www.sbeinc.com) to download a PDF version of the latest **SBE Newspaper** and **SBE Newsletter**

### Continued from page 1

Business Outreach Centers nationwide, its partnership with 63 Small Business Development Centers (SBDCs) with over 900 outreach locations, and 12,000 SCORE volunteers. Each year SBA helps more than 200,000 veterans, service-disabled veterans and reservists. To learn more about additional opportunities for veterans available through the SBA, please visit the website at [www.sba.gov/veterans](http://www.sba.gov/veterans).

Link: <http://www.sba.gov/content/small-business-administration-kicks-veterans-small-business-week>

Source: U.S. Small Business Administration

# EVENTS & SEMINARS

## NOVEMBER 18, 2013

### SPANISH ETP

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 11/18/13 6:00PM

Description last reported in SBE: 10/24/13

**Duration:** 06:00PM-08:30PM

PACE-BDC, 1055 Wilshire Blvd, Los Angeles, CA, 90010,

Nancy Vazquez, (213)989-3158

nvzquez@pacela.org

## NOVEMBER 19, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 11/19/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

## NOVEMBER 20, 2013

### SOCIAL MEDIA MARKETING BASICS

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 11/20/13 9:00AM

Description last reported in SBE: 10/24/13

**Duration:** 09:00AM-12:00PM

Los Angeles SBA, 330N Brand Blvd # 1200, Glendale, CA,

Elsa Orozco, (213)674-2696

## NOVEMBER 25, 2013

### SPANISH ETP

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 11/25/13 6:00PM

Description last reported in SBE: 10/24/13

**Duration:** 06:00PM-08:30PM

PACE-BDC, 1055 Wilshire Blvd, Los Angeles, CA, 90010,

Nancy Vazquez, (213)989-3158  
nvzquez@pacela.org

## NOVEMBER 26, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 11/26/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

## DECEMBER 3, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 12/03/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

## DECEMBER 4, 2013

### SPANISH ETP

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 12/04/13 6:00PM

Description last reported in SBE: 10/24/13

**Duration:** 06:00PM-08:30PM

PACE-BDC, 1055 Wilshire Blvd, Los Angeles, CA, 90010,

Nancy Vazquez, (213)989-3158

nvzquez@pacela.org

## DECEMBER 10, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 12/10/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

## DECEMBER 17, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 12/17/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

## DECEMBER 24, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 12/24/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

## DECEMBER 31, 2013

### ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13

**Location:** Los Angeles, CA

**Bid Date:** 12/31/13 9:07AM

Description last reported in SBE: 10/24/13

**Duration:** 09:07AM-12:10PM

PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,

90010, Swann Do, (213)989-3275

sdo@pacela.org

# BUSINESS SERVICES BIDS

## ALPINE COUNTY

### POND WATER TREATMENT OPERATION & MAINTEN

1st reported in SBE: 9/19/13

**Location:** Markleeville, CA

**Date:** 1/16/14

**Ref#:** 109376

Description available through electronic services.

**Owner:** CA GENERAL SERVICES, DEPA,

LYNETTE MCINTYRE, (916)375-4064

E:MAIL LYNETTE.MCINTYRE@DGS.CA.GOV

## LAKE COUNTY

### JANITORIAL FOR LAKEPORT DMV

1st reported in SBE: 10/24/13

**Location:** Lakeport, CA

**Date:** 11/19/13

**Ref#:** 13-248

**Prebid Conf:** 10/29/13 10:00AM

Description available through electronic services.

**Estimate:** \$31,200 - \$31,200

**Owner:** CA MOTOR VEHICLES, DEPART, MELANIE PIL-

LIARD,

(916)657-6975

E:MAIL MPILLIARD@DMV.CA.GOV

## SAN DIEGO COUNTY

### SOURCES SOUGHT-RADOME REPAIRS AND PRESER

1st reported in SBE: 9/12/13 Last changed: 10/31/13

**Location:** San Diego, CA

**Date:** 5/09/14

Bid Date Extended from: 2/19/13

**Ref#:** N40443-13-T-0000

Description available through electronic services.

**Owner:** Department of the Navy, San Diego, CA,

Amador Rey Estrada, (619)524-9806

**SIC:** 811213

## STATEWIDE, CA

### RFQP 12-001.3 CONTINUOUS APPLICATION PRO

1st reported in SBE: 9/19/13

**Location:** Statewide, CA

**Date:** 10/28/15

**Ref#:** RFQP 12-001.3

Description available through electronic services.

**Owner:** CA CALIFORNIA TECHNOLOGY,

TIFFANY ANGULO, (916)454-7299

E:MAIL TIFFANY.ANGULO@STATE.CA.GOV

## CALIFORNIA, UNDETERMINED

### HEALTH CARE PROVIDER NETWORK AND THIRD P

1st reported in SBE: 10/24/13

**Location:** Undetermined, CA

**Date:** 12/31/13

**Ref#:** 12265

**Prebid Conf:** 11/01/13 8:00AM

Description available through electronic services.

**Owner:** CA CORRECTIONAL HEALTH CA,

GARY L JOHNSON, (916)691-4422

E:MAIL GARY.JOHNSON2@CDCR.CA.GOV

## SACRAMENTO COUNTY

### SOURCES SOUGHT-LABORATORY TESTING SERVICE

1st reported in SBE: 10/24/13

**Location:** McClellan, CA

No Bid Date Specified

**Ref#:** VA26114Q0025

**Owner:** Department of Veterans Af,

5342 Dudley Blvd. Bldg 98, McClellan, CA, 95652-1012,

Phyllis Charles

**SIC:** 621511